



4

THE ROYAL

Each year..

We see **10,000**

women in hospital

Over
4,000
babies are born

Care for **1,000**

babies in the NICU

2,000

Women are diagnosed & treated in The Breast Centre

1,000

Gynaecological procedures are performed

More than

1,000

cycles of chemotherapy are delivered

400

Women are treated for gynaecological cancers

At least

20%

of patients are from regional and remote areas of NSW

A History of Innovation



First low-cost IVF service in a public hospital



First midwifery-led group practice



First in-utero ultrasound



First Indigenous Midwifery program



NICU has pioneered international clinical care practices and research

The Royal Hospital for Women is the only dedicated women's hospital in NSW. It continues to stand proudly as one of Australia's foremost specialist hospitals for women, girls and babies since its early beginnings as the first 'lying-in' hospital for women in Paddington.

The Royal has a long and proud heritage in Australia as a pioneer and eminent leader in women's and newborn health, having been recognised and named by Royal decree in 1866. Since moving to the Randwick hospitals campus in 1997, The Royal has built on its reputation as a state-wide centre of care for women throughout all stages of life.





WHO WE ARE

The Royal Hospital for Women Foundation raises funds in order to provide innovative patient care which continues long after checking out. Every woman is in good hands at The Royal.

OUR PURPOSE

is to enable The Royal Hospital for Women to provide exceptional medical care for women and babies of NSW and improve their health outcomes. We do this by strategically funding the best medical equipment, innovative research, people and programs for The Royal.

We deliver this funding through a philanthropy program that includes pathways for Individual Giving, Community Fundraising, Trusts + Foundations, Corporate Partnerships, Events, Major Gifts and Bequests.

OUR VISION

is a future-ready Royal providing valuebased, innovative care for healthy babies, healthy women and future generations.

Our knowledge and expertise at The Royal extends beyond our community. In this age of technology our exceptional medical care can reach women and families anywhere in the world, enabled by collaboration with like-minded business and industry partners.

OUR MISSION

We believe every woman has the right to accessible, exceptional, compassionate care from specialist professionals with expertise in the unique health issues women experience across their life span.

The Royal has a long heritage in Australia as a pioneer and thought-leader in women's health and to this day leads the way nationally with research, clinical practices and models of care that have been replicated to the benefit of women around the world.

The diversity and wide range of care provided across the broad spectrum of women's health is just a little of what makes The Royal such an incredible institution.

We may not be the largest hospital, but the dedication of the staff and the holistic care provided is without comparison. Each woman is cared for as an individual with her personal and family needs considered. This continuity of care spans the social, emotional and physical needs of each and every woman.

OUR IMPACT

Our purpose and mission is to enable The Royal Hospital for Women to provide exceptional medical care to women and babies of NSW and improve their health outcomes. We do this by funding the best medical equipment, innovative research, people and programs.



\$356_K

MACHINE FOR THE NSW WOMEN'S BREAST CENTRE





MOTHERS HELPED THROUGH **FULLY FUNDED PROGRAMS** FOR BECOMING AMAZING MOTHERS (BAM)



DELIVERED TO FAMILIES IN NEED VIA MALABAR MIDWIVES







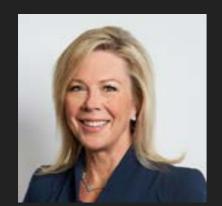
Over 70% of the life-saving machines in the Newborn Intensive Care Unit are purchased through donations



1 in every 6 couples have fertility issues. By the end of 2020 The Royal's Fertility & Research Centre had become one of Australia's first low-cost IVF and oncofertility providers



OUR BOARD



AMANDA KENNY President | Chair



HARVEY CARTER **Deputy President**



KIRSTY BERGER Director



INDIA HARDY Director



VANESSA MADUNIC Director | RHW General Manager



TRISH O'BRIEN Director | RHWF Chief Executive



ALEX VYNOKUR



CHARISSA ASTLEY-TURNER Secretariat 1 Aug 2017 to 24 Feb 2021

Directors' resignations recorded either during FY2019-2020 or prior to this publication:

Directors of The Royal Hospital for Women Foundation acknowledge the long and loyal service of Suzanna Dabski, former Secretary from 12 Feb 2015 and Director from 1 May 2018 to 1 Dec 2020. We are also grateful for the significant contributions to the Board of former Directors Holly King (10 Mar 2017 to 13 Aug 2020) and Dr Jan Dudley (11 June 2019 to 16 Nov 2020) and Secretary Charissa Astley-Turner.

All non-Executive Directors and Secretaries generously perform their duties in a voluntary capacity.



Amanda Kenny A MESSAGE FROM THE PRESIDENT

"Nothing is clearer than the importance of good health ...the need to support The Royal remains as crucial as ever."

This has been a year when the spotlight on health is brighter and more poignant that at any time in recent history. Women are at the core of every family and their health is pivotal to the wellbeing of those around them: their newborn babies, their partners, their relatives and friends. Many of us have mothers, sisters, daughters, aunts, female cousins and friends whose specific gynaecological needs require dedicated knowledge and proficiency. In NSW, The Royal fills this need with unique expertise, much of it enabled by state of the art equipment provided by funding through the Foundation.

The Royal continues on its trajectory to being a national leader in women's health. Funding provided to the Hospital by Federal and State Governments and the Local Health District is important and significant, but in a year that has been underpinned by massive public expense, nothing is clearer than the importance of good health. The need for philanthropic funding to support The Royal remains as crucial as ever.

The Foundation's primary charter is to provide funding to add value to this State's only dedicated hospital for women. It is heartening as the Chair of The Royal Hospital for Women Foundation to be witness to the generosity shown to The Royal by generous benefactors and corporate sponsors whose contributions have enabled the purchase of life-saving equipment, promoting research and fostering the education of The Royal's clinical and medical staff. While the Foundation's events have been curtailed, it is clear that our loyal donors and sponsors see the need to continue supporting us.

The end result of the donations that flow through the Foundation is a Hospital that is able to provide care for every woman, no matter their circumstances. I join with my fellow Foundation Directors to express our gratitude for the generosity shown to The Royal Hospital for Women Foundation during this most difficult of financial years.

Amanda Kenny

President and Chair The Royal Hospital for Women Foundation 12



Trish O'Brien A MESSAGE FROM THE CEO

"From Moree to Malabar, Woolgoolga to Woollahra, Bourke to Berowra, The Royal's outreach knows no boundaries."

The Royal's resilience and determination to get through this challenging financial year was met with unwavering attention to empathy, care, and business as usual.

Care and empathy prevail here, regardless of social status, age, or address. From Moree to Malabar, Woolgoolga to Woollahra, Bourke to Berowra, The Royal's outreach knows no boundaries.

Each woman is treated with utmost care and concern for her own personal circumstances.

Thanks to philanthropic support provided through The Royal Hospital for Women Foundation, the Royal continues to provide outstanding service to the community in areas such as perinatal mental health, with telehealth consultations having risen to the fore during the COVID-19 lockdown and beyond.

Outreach services such as MotherSafe consistently provide reassuring advice for expectant and new mothers across Australia on the use of medications during pregnancy and breastfeeding. Just as Malabar Midwives remains a beacon of hope for Indigenous mothers, so too the NSW Breast Care Service at The Royal has attracted the support of donors to the Foundation, funding a state-of-the art 3-D Hologic mammogram machine, accelerating detection and life-saving treatment for breast cancer.

Anxious new parents whose babies start life with a life-threatening challenge are coaxed through their circumstances with dedicated expertise at one of NSW's highest acuity Newborn Intensive Care Units. The Royal's NICU and its pre-birth partner, Maternal Fetal Medicine, are jewels in the crown of NSW Health, where the deepest fears of parents whose pregnancy might be at risk are allayed with specialist clinical research and expertise. Social workers and psychologists and allied health specialists work alongside doctors, nurses and midwives to make a patient's experience at The Royal more healing and holistic than could possibly be expected.

Our generous private and commercial partners are the life-blood of much of this research. As the fundraising arm of The Royal, the Foundation staff are deeply grateful for and proud of the impact this brings to our unique Hospital.

Trish O'BrienChief Executive The Royal Hospital for Women Foundation

OUR TEAM



TRISH O'BRIEN
Chief Executive



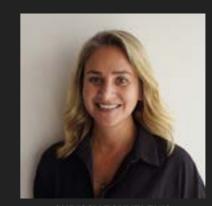
ALYCE SIMMONDSDigital Engagement Manager



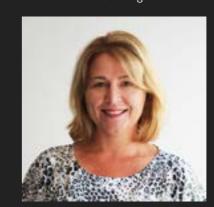
AMY DONATODigital and Graphic Designer



ELISE JENNINGSDirector, Operations & Philanthropy



CHRISSY ZOUVELEKIS
Events Manager



MICHELLE DODD

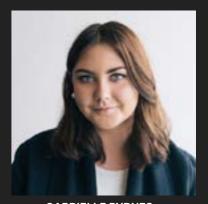
Foundation Coordinator



KAREN TUOHYFinance Manager



Media and Publications Executive



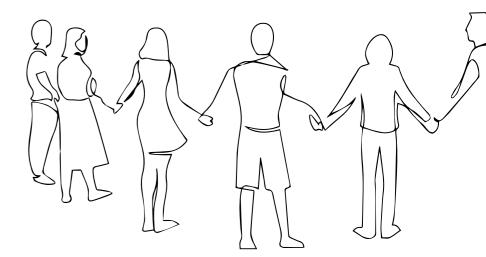
GABRIELLE BYRNES
Digital Content Creator



COMMUNITY

FUNDRAISING

Each year former patients go to great lengths to help other people walking the same road as they are by organising fundraising challenges.



WHEELS OF FORTUNE

Helping former patients raise money for The Royal is an integral part of The Foundation's work. These special individuals, families and couples have often experienced personal loss, and yet they have committed with great courage and grit to help as many people walking the same road as they have.

The lengths some of these patients go to can be deeply moving.

The grief that couple Mike and Jayne Blackwell experienced when their firstborn baby boy Joe passed away five weeks after he was born prompted them to create a legacy for him.

The couple organised a 24 Hour Spinathon in November 2019 that raised more than \$180,000 for a new humidicrib and medical equipment for The Royal Hospital for Women. The humidicrib would save, on average, 55 babies a year.

The Blackwell's son Joe lost his 36 day struggle with a heart condition; he suffered from a rare combination of four heart defects including a hole in the heart, which doesn't oxygenate blood properly.

The condition caused him to stop breathing, and needing to be intubated and sedated. The couple's most cherished memory of Joe was gently bathing him one special afternoon.

"The toughest part was not being able to pick him up and hold him," Jayne said.

After Joe passed away, the couple retreated to Seal Rocks on the NSW North Coast to work out how to endure the months ahead. The 24 Hour Spinathon gave them something to focus on and a purpose when life – temporarily at least – seemed devoid of joy. Life started to bloom anew when they fell pregnant last year and went on to have a healthy baby girl born at The Royal, Phoebe Florence. Joe's legacy continues to provide life-saving humidicribs purchased in his honour.

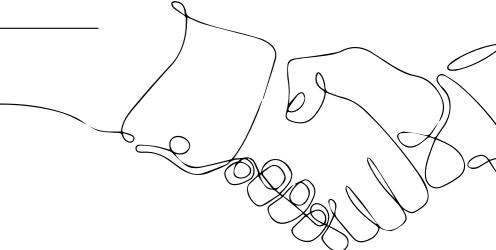
You can set up your own fundraising page at: www.royalwomen.org.au/fundraise



TRUSTS &

FOUNDATIONS

Generous philanthropic grants remain a crucial source of revenue for our staff and services.



TINY FIGHTERS

Philanthropic trusts and family foundations - including private ancillary funds - are a source of vital revenue for The Royal Hospital for Women Foundation. Grants from these philanthropic organisations and generous families help fund equipment, services and research for The Royal, the only hospital dedicated to women across the State.

A recent \$45,000 grant from the St George Foundation has allowed our neonatal specialists to remain at the forefront of the treatment of premature babies. The new cooling device known as the Arctic Sun Temperature Management System helps prevent the tiniest and most vulnerable babies from developing brain injuries.

Each year more than 4,000 babies are born at The Royal Hospital for Women, Randwick. Unfortunately complications can arise during labour or birth, such as some babies failing to breathe or a delay in oxygen during birth. An extended time without oxygen can place a baby at high risk of long term repercussions such as cerebral palsy.

The cooling device has already been used extensively in our Newborn Intensive Care Unit (NICU). It monitors and regulates a baby's temperature, cooling the baby's body temperature following birth to help reduce the risks of brain injury and long term disability.

Once the cooling therapy is completed, the babies are slowly warmed back up. The equipment allows staff and parents to handle the baby whilst they are undergoing this important therapy. Research has shown that allowing parents to get hands-on with the care of their fragile babies has enormous benefits. The babies thrive, putting on an average of two grams a day more than those receiving standard care. It also greatly reduces the levels of anxiety experienced by parents as their baby fights to survive.

The Royal's NICU is the largest neonatal unit in NSW and cares for premature and critically ill babies from all over the State. A team of seven specialists provides complex care for at-risk newborns, often for months at a time.

Thanks to equipment such as the Arctic Sun cooling device, there have been vast improvements in the survival rates and long term health of premature babies. Twenty years ago, only 40 per cent of babies born in "the grey zone" of 23-25 weeks lived. Today, more than 60 per cent survive – and thrive.

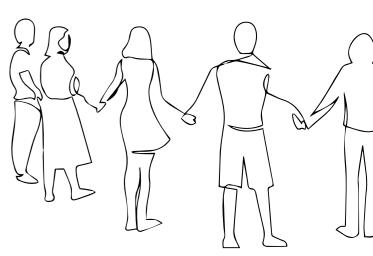
You can give to our special causes: www.royalwomen.org.au/donate



INDIVIDUAL

GIVING

Individuals motivated to give back become shining lights of The Royal through regular donations.



SHINING LIGHTS OF THE ROYAL

Every year, The Royal Hospital for Women Foundation relies on the generosity of countless individuals whose donations improve health outcomes and facilities for patients at The Royal. We truly appreciate each and every one of them.

Marjorie Bissaker is a classic example.

The 86-year-old, who lives in Gerringong, on the NSW South Coast, has contributed \$150 a month for several years because she is so grateful to the hospital for the three operations she had for ovarian cancer.

All were performed by Professor Neville Hacker, who stepped down after 32 years recently after treating thousands of women and making an enormous contribution to gynaecological oncology in Australia.

"I'll never forget how beautifully Professor Hacker treated me," recalls Marjorie, who is now in excellent health. "He was so gentle, and explained everything in such a positive, but also practical way. He made me feel like I was important. I am sure that it helped my recovery."

Marjorie wanted to contribute to the gynaecology unit at The Royal because she feels it is an overlooked cancer and the prognosis of ovarian cancer can often be fatal.

"The trouble is women don't find out they have it until it's too late because there are often no symptoms. It's not something you breeze through."

The Royal is a national leader in the treatment of gynaecological cancer, opening Australia's first speciality centre to treat those conditions more than 30 years ago. Every year, the unit treats 350 new invasive cancers; performs 330 major operations and undertakes more than 1000 cycles of chemotherapy.

The care she received at The Royal was exemplary, she says. "I wrote Professor Hacker a thank you card when he retired. It was just a little card and I didn't expect to hear back from him, but he wrote me a really lovely personal letter of thanks back to me. You remember things like that."

Regular donations like Marjorie's help fund new technology, medical equipment and research that has the ability to improve care and change health outcomes.

You can give to our special causes: www.royalwomen.org.au/donate

CORPORATE

PARTNERSHIPS

This year our partnership with digital engagement consultancy, Accenture, helped us to grow our brand and raise new funds.



SHARING HEARTS FOR A BRIGHTER FUTURE

Corporate partnerships are a crucial part of our ongoing work improving the patient experience at The Royal – and the way we engage with families to give back.

Partnerships have the capacity to transform the way we work in the digital age. The Foundation was fortunate to have a major (probono) partnership with Accenture and Fjord to undertake a website redesign and strengthen our engagement with patient families and the community.

The impact of the partnership came to fruition in June 2020 when we developed the #heartforher digital campaign asking supporters and the community to socially share a photo of themselves with a heart on their hand, a message for the women in their lives and a call to encourage others to join them in donating.

The new campaign was a success, raising more than \$40,000 for The Foundation, as well as generating increased awareness and goodwill towards The Royal.

Along with the healthcare frontline workers at The Royal, the campaign was supported by corporate partners and ambassadors including Justin Hemmes, Kellie Hush, Natasha Oakley, Adam Ashley Cooper, Emma Freedman and Rebecca Vallance.

The Foundation will continue to work with corporate partners to improve customer experience to attract new donors, which will allow us to continue providing the very best of care for healthy babies, healthy women and for future generations.

The Foundation's Director of Philanthropy, Elise Jennings said the purpose of the campaign was to demonstrate gratitude for the women in our lives and shine a light on The Royal.

"The message, brought home loud and clear, was that women are the heart of our homes, communities, families and friendships,"
Ms Jennings said.

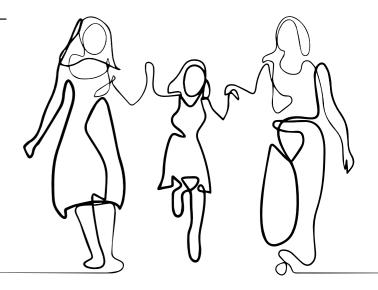
To find out more about corporate partnerships contact us: (02) 9382 6720



BEQUESTS &

WILLS

Leaving a gift in your Will creates a legacy of hope for those who enter The Royal at the most vulnerable time in their lives.



LEAVE A LEGACY

Many of us have the desire to leave the world better than the way we found it. Your Will is the best way of ensuring that others continue to be cared for long after you've gone. Writing a Will can be something many of us don't want to think about, but there can be great benefits in ensuring you make a lasting impact: including a Bequest is one of them.

When you name The Royal Hospital for Women Foundation in your Will, you will create a legacy of hope for mothers and babies, women and girls of all ages, and their families.

The Royal Hospital for Women has played an integral role in the health and well-being of mothers and babies, creating lasting change by strengthening family ties and ensuring a healthy future.

As a registered Charity (DGR-1) The Foundation can be trusted as responsible stewards and efficient investors of donations and bequests, allowing us to enhance the care given to thousands of women at the most vulnerable time in their lives. No matter the size or content (eg money, shares and property can be bequeathed), your Bequest to The Royal Hospital for Women Foundation will ensure your final gift is one that makes lasting change, enabling us to safeguard The Royal's vital services and build capacity for the future wellbeing of women and families.

A growing number of donors are happy to let us know of their intention to leave a Bequest. Whatever your wishes, we'd love to be able to thank you in your lifetime, and we may be able to help guide you and your Solicitor or Executor with the correct wording if you need our help. Simply email bequests@royalwomen.org.au or go to our website royalwomen.org.au/bequests for further information.

If you would like to talk to us about leaving a Bequest, contact us on: (02) 9382 6720



GIVING BACK

Host your own event

Your own events could be as simple as a BBQ or a Girls Night In. You could also run, swim or walk for us in one of the many charity fun runs.

Make a Donation

Making a one off or a regular donation by setting up a monthly donation to be deducted from your credit card will make a difference.

Make a Pre-Tax Donation

Making a pre-tax donation direct from your payroll is an easy way to make a lasting impact, especially if your employer will match your gift.

Leave money in your Will

Leaving a legacy in your Will through a bequest is a powerful way to improve the health of women and babies for generations to come.

Volunteer

A rewarding way of giving back to The Royal is to volunteer for The Foundation's events and other work throughout the year.

Become a Corporate Sponsor

Sponsors are very valuable to the ongoing success of The Foundation. A partnership can work for both our organisation and yours, or your employer's business.

FINANCIALS 30 JUNE 2020

STATEMENT OF CHANGES IN EQUITY	Settled Sum	Tied Funding Reserve	Financial Asset Reserve	Accumulated Surplus	Total
Balance at 30 June 2018	100	3,337,292	182,000	1,723,565	5,242,957
Deficit for the year Other comprehensive income Transfers from accumulated			90,054	(1,004,179)	(1,004,179) 90,054
surplus to tied funding reserve		(149,019)		149,019	
Balance at 30 June 2019	100	3,188,273	272,054	868,405	4,328,832
Deficit for the year Other comprehensive income Transfers from accumulated			(212,690)	(269,489)	(269,489) (212,690)
surplus to tied funding reserve		(393,870)		393,870	
Balance at 30 June 2020	100	2,794,403	59,364	992,786	3,846,653
REVENUE Donations - general			2,4	35,312	1,887,068
Donations - bequests	-		:	12,413 3,743	69,146 11,026
Interest received - other persons Rents received			(61,201	
Other income received			454,156		289,416
Total Revenue			2,966,825		2,323,813
EXPENDITURE Events expense Employee benefits expense			`	(143,433) (873,083)	
Administrative expense Total Expenses			`	(318,963) (1,335,479)	
Net Surplus before Distributio	ns		1,63	1,346	784,847
Funds donated to the Hospital			(1,90	0,835)	(1,789,026)
Net surplus/(deficit) for the year			(26	9,489)	(1,004,179)
Other comprehensive income Items that will be reclassified su	ubsequently	to Profit or Loss	:		
Fair value gain/(loss) on revaluation of financial assets			•	2,690)	90,054
Total comprehensive surplus/(aeticit) for	tne year	(48)	2,179)	(914,125)

STATEMENT OF FINANCIAL POSITION	2020	2019
ASSETS CURRENT ASSETS		
Cash and cash equivalents	1,614,731	2,281,350
Trade receivables	95,042	91,076
Inventory	-	7,265
Other current assets	177,023	114,956
TOTAL CURRENT ASSETS	1,886,796	2,494,647
NON-CURRENT ASSETS		
Plant and equipment	12,960	19,856
Financial assets	2,464,684	2,529,495
TOTAL NON-CURRENT ASSETS	2,477,644	2,549,351
TOTAL ASSETS	4,364,440	5,043,998
CURRENT LIABILITIES		
Trade and other payables	508,136	710,278
TOTAL CURRENT LIABILITIES	508,136	710,278
NON-CURRENT LIABILITIES		
Other payables	9,651	4,888
TOTAL NON-CURRENT LIABILITIES	9,651	4,888
TOTAL LIABILITIES	517,787	715,166
NET ASSETS	3,846,653	4,328,832
EQUITY		
Settled sum	100	100
Financial asset reserve	59,364	272,054
Tied funding reserve	2,794,403	3,188,273
Retained earnings/(Accumulated Losses)	992,786	868,405
TOTAL EQUITY	3,846,653	4,328,832
STATEMENT OF CASH FLOWS FOR THE YEAR	2020	2019
Cash flow from operating activities		
Receipts from donations and fundraising activities	2,577,644	2,467,385
Payments to suppliers and employees	(1,574,887)	(1,157,879)
Funds donated to the hospital	(1,900,835)	(1,789,026)
Government Assistance Received	104,000	-
Rent received	61,201	67,157
Interest received, dividends & profit on sale of shares	214,137	104,678
Net cash provided by operating activities	(518,740)	(307,685)
Cash flow from investing activities		
Purchase of investments	(147,879)	(64,608)
Purchase of fixed assets	-	(19,681)
Net cash provided by (used in) investing activities	(147,879)	(84,289)
Net increase/(decrease) in cash held	(666,619)	(391,974)
Cash at beginning of financial year	2,281,350	2,673,324
Cash at end of financial year	1,614,731	2,281,350



The Royal Hospital for Women Foundation complies with all applicable Australian Accounting Standards and Guidelines, and is in compliance under the Corporations Act 2001 and Australian Charities and Not-For-Profits Commission Act 2012. The Financial statements are audited by Assura Group. These statements are available upon request from The Royal Hospital for Women Foundation.



The Royal Hospital for Women Foundation Level 1, RHW, Barker Street, Randwick 2031

Postal address: Locked Bag 2000, Randwick NSW, 2031 02 9382 6720 | contactus@royalwomen.org.au

ROYALWOMEN.ORG.AU CONNECT WITH US:







The Royal Hospital for Women Foundation is a Deductible Gift Recipient DGR (1) Section 30-15 of the Australian Taxation Assessment Act 1997.

ABN 79 276 416 465 ACN 276 416 465

